BonitaSoft at a glance

- Pure open source BPM: one distribution only
- Bonita Project started at INRIA Nancy in 2001
- Company founded in 2009 in Grenoble
- Investors
  - $7M Series A (Ventech and Auriga)
- 30 employees, 5 locations on 3 continents
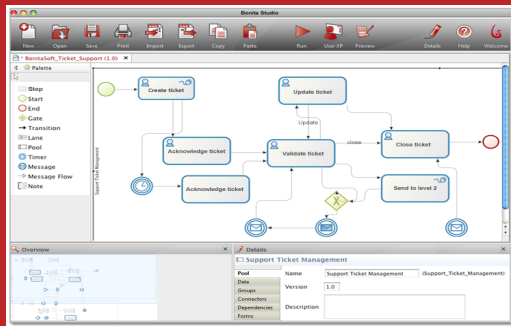 - Grenoble (HQ + R&D) , Paris, San Francisco, Boston, Beijing

What is BPM?

๖ Organise work between people and systems.

๖ Business Process Management is a means to model and automate processes in the way that people actually work day-to-day.
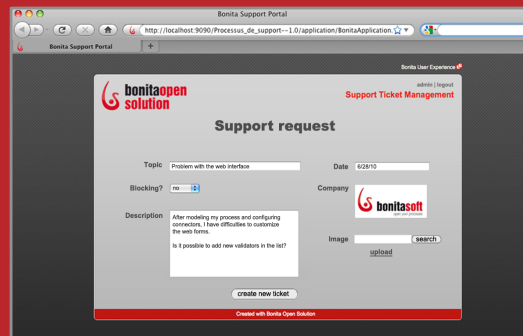
Bonita Open Solution

Bonita Studio   Bonita User Experience

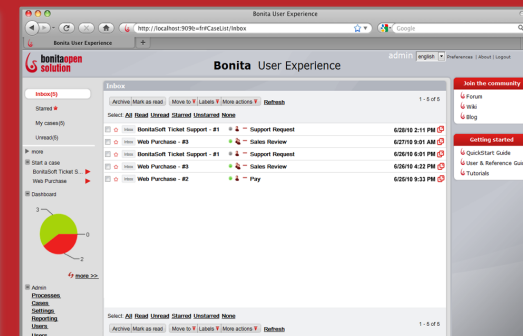draw and connect   run your application   manage your processes

Bonita Execution Engine

Bonita: pure open source BPM…

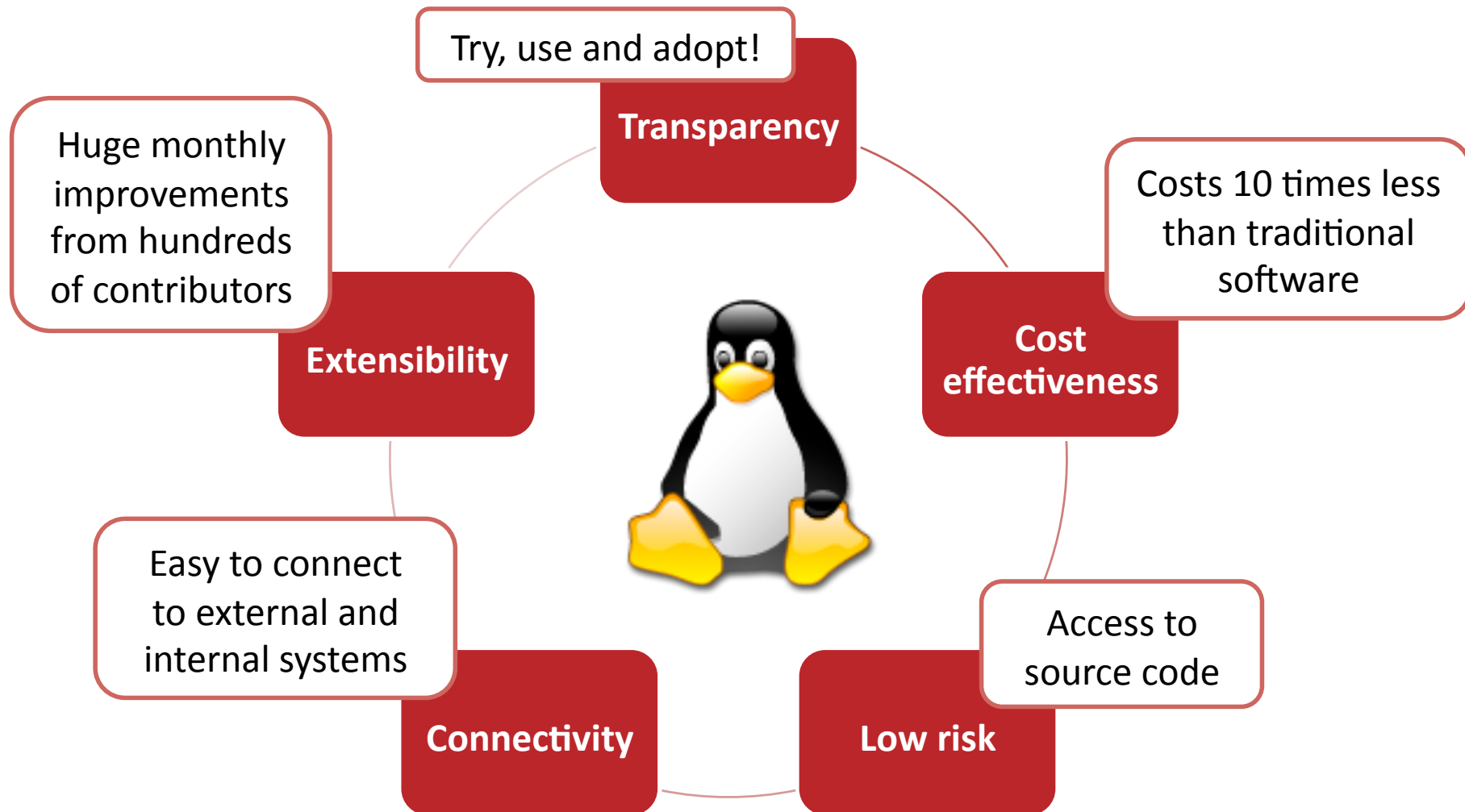## … bridging the developer / business user divide

Custom BPM Development

Standalone BPM Suites

Open Source Licenses

- Bonita Open Solution is released under GPLv2 license

- Bonita Execution Engine is released under LGPL license

Differentiators: Open Source

Try, use and adopt!

Transparency

Costs 10 times less than traditional software

Cost effectiveness

Huge monthly improvements from hundreds of contributors

Extensibility

Easy to connect to external and internal systems

Connectivity

Access to source code

Low risk

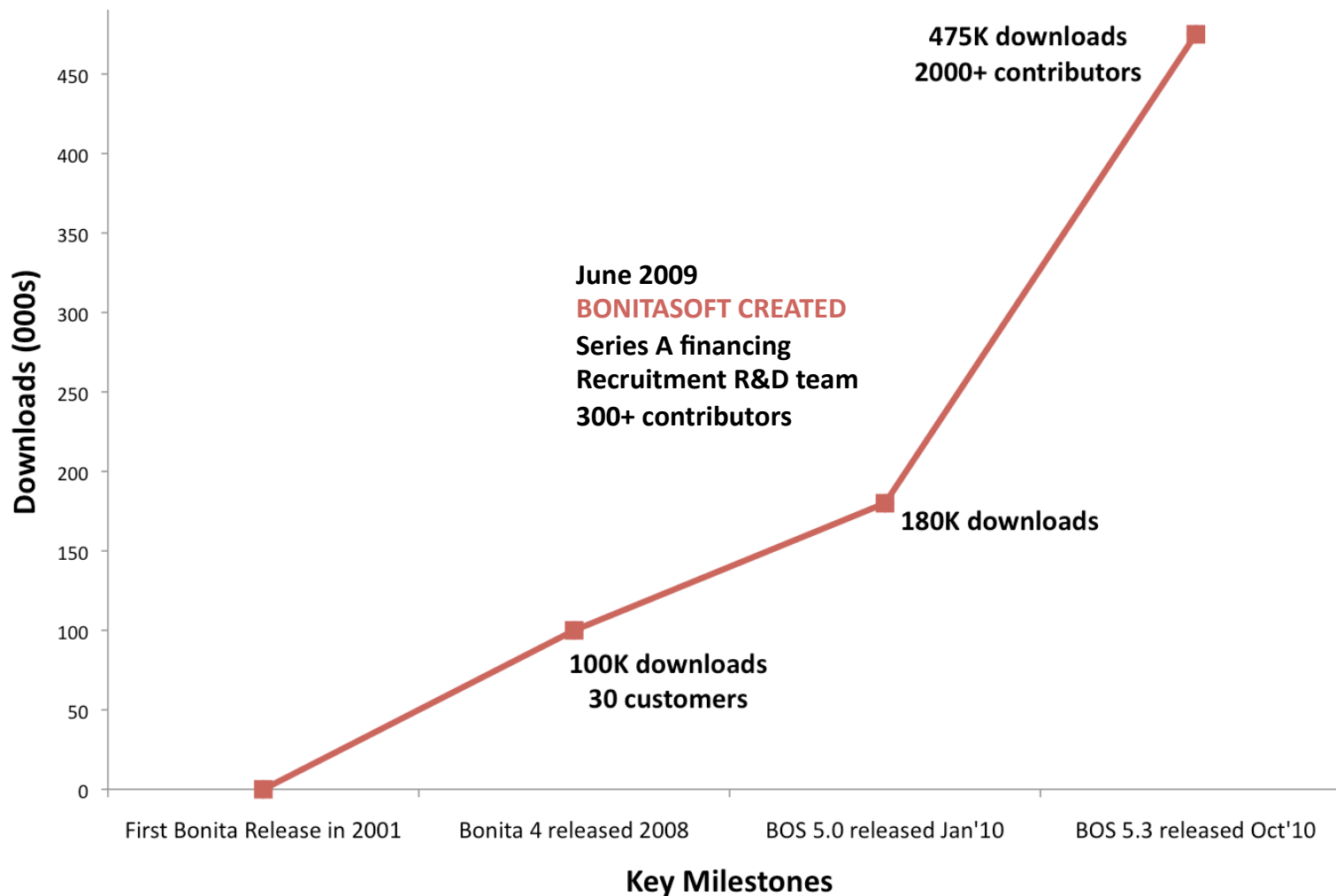**bonitasoft** *open your processes*

On the way to success

Growing open source ecosystem

- 2,200+ contributors, 30+ tech and CSI partners
- 15,000+ discussions exchanged in community forums

... and customer base

- 70+ clients today
- 40 closed in Q3 2010

bonitasoft
open your processes

Reaching ½ millions downloads

June 2009
BONITASOFT CREATED
Series A financing
Recruitment R&D team
300+ contributors

475K downloads
2000+ contributors

180K downloads

100K downloads
30 customers

Downloads (000s) — 0, 50, 100, 150, 200, 250, 300, 350, 400, 450

Key Milestones

First Bonita Release in 2001 | Bonita 4 released 2008 | BOS 5.0 released Jan'10 | BOS 5.3 released Oct'10

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Thank you for your attention

- BonitaSoft
  www.bonitasoft.com

- BonitaSoft community
  www.bonitasoft.org

- BonitaSoft blog
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- BonitaSoft on Twitter
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- BonitaSoft on YouTube
  youtube.com/bonitasoft

- BonitaSoft on LinkdeIn
  http://www.linkedin.com

We are hiring in Grenoble & Paris
Consultants (Java), Marketing & Sales